

Category	Global SMB of the Year
Name of the Company:	
Name of the Applicant with Designation:	
Name of the Nominating Person	
Date of Establishment:	
Registered Office Address:	
Email:	
Tel No:	
Mobile No:	
Website:	
Branch Offices (if any):	
Amazon registered email ID:	
Industry Type:	<ol style="list-style-type: none"> 1. Sellers 2. Technology Solution Providers 3. Service Providers 4. Manufacturing 5. Logistics 6. Publishing 7. Printing 8. Marketing & Advertising 9. Packaging providers 10. Others
Business Activities / Services Provided in Details:	
GSTIN:	
Type of Company (Investment in plant and machinery)	<ol style="list-style-type: none"> 1. Manufacturing Micro up to (25 Lakhs) Small (25 Lakhs to 5 crores) Medium (5 crores to 10 crores) 2. Services Micro up to (10 Lakhs) Small (10 lakhs to 2 crores) Medium (2 crores to 5 crores)
Nature of Company:	<ol style="list-style-type: none"> 1. Private Limited 2. Public Limited 3. Proprietorship 4. Partnership 5. Non-Profit 6. NGO / Trust 7. Society
Other Directors / Partners Details	
Name:	
Email ID:	

Tel No:	
Mobile:	
Financial Details	
Turnover (Rs. in Lakh):	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Net Profit as % of Turnover:	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Business Growth Rate per year	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
No of Domestic Clients / Customers (B2B / B2C)	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
No of International Clients / Customers (B2B / B2C)	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Export earnings as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Value of import as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:

Part 2

1. Describe your business and who your customers are and provide which locations do you export or serve?

2. Describe how your business has scaled up / replicated in different territories, people employed, and no. of clients reached.

3. How have your people contributed to the growth of the business? Describe how you have developed the capability of your people?

4. Which technology or platform have you used to grow & serve your customers, business and how did it help in expanding your business globally?

5. Describe some of the challenges the business has faced due to growth? With each challenge, what was the impact and how did you deal with it?

6. How has innovation contributed to the growth of your business? Describe your approach for managing innovation.

Category	Innovator SMB of the Year
Name of the Company:	
Name of the Applicant with Designation:	
Name of the Nominating Person	
Date of Establishment:	
Registered Office Address:	
Email:	
Tel No:	
Mobile No:	
Website:	
Branch Offices (if any):	
Amazon registered email ID:	
Industry Type:	<ol style="list-style-type: none"> 1. Sellers 2. Technology Solution Providers 3. Service Providers 4. Manufacturing 5. Logistics 6. Publishing 7. Printing 8. Marketing & Advertising 9. Packaging providers 10. Others
Business Activities / Services Provided in Details:	
GSTIN:	
Type of Company (Investment in plant and machinery)	<ol style="list-style-type: none"> 1. Manufacturing Micro up to (25 Lakhs) Small (25 Lakhs to 5 crores) Medium (5 crores to 10 crores) 2. Services Micro up to (10 Lakhs) Small (10 lakhs to 2 crores) Medium (2 crores to 5 crores)
Nature of Company:	<ol style="list-style-type: none"> 1. Private Limited 2. Public Limited 3. Proprietorship 4. Partnership 5. Non-Profit 6. NGO / Trust 7. Society
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Net Profit as % of Turnover:	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
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No of Domestic Clients / Customers (B2B / B2C)	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
No of International Clients / Customers (B2B / B2C)	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Export earnings as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Value of import as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:

Part 2

1. Describe your business? What is the purpose of your business? Explain the difference it is designed to make.

2. How do you use creativity, inspiration, and innovation in building your business?

3. What is your innovation in your business model? Provide details of the innovative solutions and example for the same?

4. How has innovation impacted the increasing sales, brand value and delivering services to your customers?

5. Describe how much your business has grown in recent years. How do you measure the growth of your business?

Category	Job Creator of the Year
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Name of the Nominating Person	
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Mobile No:	
Website:	
Branch Offices (if any):	
Amazon registered email ID:	
Industry Type:	<ol style="list-style-type: none"> 1. Sellers 2. Technology Solution Providers 3. Service Providers 4. Manufacturing 5. Logistics 6. Publishing 7. Printing 8. Marketing & Advertising 9. Packaging providers 10. Others
Business Activities / Services Provided in Details:	
GSTIN:	
Type of Company (Investment in plant and machinery)	<ol style="list-style-type: none"> 1. Manufacturing Micro up to (25 Lakhs) Small (25 Lakhs to 5 crores) Medium (5 crores to 10 crores) 2. Services Micro up to (10 Lakhs) Small (10 lakhs to 2 crores) Medium (2 crores to 5 crores)
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No of International Clients / Customers (B2B / B2C)	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Export earnings as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Value of import as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:

Part 2

1. Describe your business? What is the purpose of your business? Explain, how does your business stand out in the market?

2. How many jobs have you created in the recent years? Provide details such as designations, approx. salary offered and no. of employees for the past three years?

3. How do you plan to create job opportunities for women? How to do you support skill development activities?

4. Describe some of the challenges you have faced while employing people. With each challenge, what was the impact and how did you deal with it?

5. Describe how do you leverage technology for creating jobs, hiring talent, training and motivation?

Category	Transformation of the Year
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Mobile No:	
Website:	
Branch Offices (if any):	
Amazon registered email ID:	
Industry Type:	<ol style="list-style-type: none"> 1. Sellers 2. Technology Solution Providers 3. Service Providers 4. Manufacturing 5. Logistics 6. Publishing 7. Printing 8. Marketing & Advertising 9. Packaging providers 10. Others
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Export earnings as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
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Part 2

1. Describe your business? What is the purpose of your business? Explain, how does your business stand out in the market?

2. Describe how you transformed your business in the recent years and provide example for the same.

3. What role did the technology play in transforming your business? Provide details of how the technologies have helped in the same?

4. Provide details of the successes of the business during the past two years. This may include business growth, innovations, business technology improvements, awards successes, recognition given by the industry, community, customers or suppliers?

5. Describe where you see your business in the future? What makes your business an industry leader?

Category	Women Entrepreneurs of the Year
Name of the Company:	
Name of the Applicant with Designation:	
Name of the Nominating Person	
Date of Establishment:	
Registered Office Address:	
Email:	
Tel No:	
Mobile No:	
Website:	
Branch Offices (if any):	
Amazon registered email ID:	
Industry Type:	<ol style="list-style-type: none"> 1. Sellers 2. Technology Solution Providers 3. Service Providers 4. Manufacturing 5. Logistics 6. Publishing 7. Printing 8. Marketing & Advertising 9. Packaging providers 10. Others
Business Activities / Services Provided in Details:	
GSTIN:	
Type of Company (Investment in plant and machinery)	<ol style="list-style-type: none"> 1. Manufacturing Micro up to (25 Lakhs) Small (25 Lakhs to 5 crores) Medium (5 crores to 10 crores) 2. Services Micro up to (10 Lakhs) Small (10 lakhs to 2 crores) Medium (2 crores to 5 crores)
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Export earnings as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:
Value of import as % of Turnover, if any?	Year 2018-19: Year 2017-18: Year 2016- 17: Expected 2019-20:

Part 2

1. Describe your business and what inspired you to become an Entrepreneur?

2. Describe who your customers are and which technology/e-commerce services have you used to grow your business?

3. What drives you in building your business? How do you stay focused on the journey?

4. Describe some of the challenges you have faced as an Entrepreneur? With each challenge, what was the impact and how did you deal with it?

5. Provide details of awards/recognitions received in last three years?

6. What lessons have you learned on your entrepreneurial journey? Share your experience?
